

## Statistics by Line (Apr. 1 - Dec. 31, 2017)

(in millions of yen & %)

Class of Business	Direct Premiums			Net Premiums			Direct Claims			Net Claims		
	3Q 2016	3Q 2017	Growth Rate	3Q 2016	3Q 2017	Growth Rate	3Q 2016	3Q 2017	Growth Rate	3Q 2016	3Q 2017	Growth Rate
Fire	1,057,638	1,078,358	2.0	832,365	859,363	3.2	805,874	479,087	-40.6	695,501	507,859	-27.0
Marine	142,687	147,083	3.1	133,648	139,268	4.2	82,410	75,216	-8.7	79,674	76,519	-4.0
Inland Transit	47,867	48,596	1.5	44,434	44,904	1.1	20,377	21,881	7.4	20,188	21,625	7.1
Voluntary Automobile	3,037,646	3,062,711	0.8	3,052,205	3,079,718	0.9	1,553,139	1,608,909	3.6	1,559,266	1,619,127	3.8
Personal Accident	766,712	730,062	-4.8	516,732	509,831	-1.3	246,513	244,655	-0.8	241,110	239,330	-0.7
Micellaneous	953,179	1,016,597	6.7	839,087	867,047	3.3	453,951	447,399	-1.4	411,482	446,092	8.4
Compulsory Automobile Liability	769,044	735,085	-4.4	758,186	774,431	2.1	571,709	562,832	-1.6	582,667	562,758	-3.4
<b>Total</b>	<b>6,774,817</b>	<b>6,818,533</b>	<b>0.6</b>	<b>6,176,703</b>	<b>6,274,611</b>	<b>1.6</b>	<b>3,734,016</b>	<b>3,440,019</b>	<b>-7.9</b>	<b>3,589,935</b>	<b>3,473,358</b>	<b>-3.2</b>

Notes: 1. The above figures are of the GIAJ's member insurers.

2. Direct Premiums Written = Gross Direct Premiums (including the Savings Portion of Maturity-refund-type Insurance Premiums) - Various Returns other than Maturity Refunds (including return premiums for cancellation, no-claim returns, and return premiums resulting from the decrease of insurable risks)

## Miscellaneous Casualty Premiums by Line (Apr. 1 - Dec. 31, 2017)

(in millions of yen & %)

Class of Business			Direct Premiums			Net Premiums		
			3Q 2016	3Q 2017	Growth Rate	3Q 2016	3Q 2017	Growth Rate
Burglary			6,709	6,977	4.0	6,669	6,911	3.6
Glass			284	230	-19.0	276	224	-18.8
Aviation			12,324	12,131	-1.6	16,956	16,483	-2.8
Windstorm & Flood			0	0	—	85	150	76.5
Guarantee			8,605	8,020	-6.8	4,563	-3,427	-175.1
Credit			21,383	18,255	-14.6	13,501	12,972	-3.9
Workers' Accident Compensation	Conventional type		62,617	81,411	30.0	64,284	82,962	29.1
	Maturity-refund type				—			—
	(Excl. Savings Portion)				—			—
	Sub-total		62,617	81,411	30.0	64,284	82,962	29.1
Boiler & Turbo-set			1,788	1,707	-4.5	1,563	1,433	-8.3
Livestock			2,524	2,884	14.3	2,625	2,939	12.0
General Liability			418,807	432,909	3.4	417,679	437,504	4.7
Machinery & Erection			27,732	28,214	1.7	28,503	27,798	-2.5
Shipowners' Liability for Passengers' Personal Accident			486	467	-3.9	484	464	-4.1
Contractors' All Risks			33,212	32,959	-0.8	30,950	30,149	-2.6
Atomic Energy			3,911	4,193	7.2	4,489	4,556	1.5
Movables Comprehensive	Conventional type		82,995	83,363	0.4	79,305	80,136	1.0
	Maturity-refund type				—			—
	(Excl. Savings Portion)				—			—
	Sub-total		82,995	83,363	0.4	79,305	80,136	1.0
Excl. Nursing Care			239,694	268,845	12.2	87,843	74,708	-15.0
Miscellaneous Pecuniary Loss	Conventional type		169	-28	-116.6	169	-28	-116.6
	Nursing Care	Maturity-refund type	265	160	-39.6	124	110	-11.3
		(Excl. Savings Portion)	124	110	-11.3			
	Sub-total		437	133	-69.6	296	87	-70.6
Sub-total			240,131	268,977	12.0	88,143	74,796	-15.1
Life Reinsurance						48,186	55,518	15.2
Pet Insurance			29,607	33,840	14.3	30,758	35,410	15.1
Conventional type (sub-total)			952,911	1,016,436	6.7	838,959	866,934	3.3
Maturity-refund type (sub-total)			265	160	-39.6	124	110	-11.3
(Excl. Savings Portion)			124	110	-11.3			
<b>Total</b>			<b>953,179</b>	<b>1,016,597</b>	<b>6.7</b>	<b>839,087</b>	<b>867,047</b>	<b>3.3</b>

Note: The above figures are of the GIAJ's member insurers.

## Miscellaneous Casualty Claims by Line (Apr. 1 - Dec. 31, 2017)

(in millions of yen & %)

Class of Business	Direct Claims			Net Claims				
	3Q 2016	3Q 2017	Growth Rate	3Q 2016	3Q 2017	Growth Rate		
Burglary	3,333	4,786	43.6	3,282	4,737	44.3		
Glass	48	40	-16.7	48	40	-16.7		
Aviation	1,255	3,347	166.7	11,282	11,596	2.8		
Windstorm & Flood	1	1	0.0	30	10	-66.7		
Guarantee	750	-241	-132.1	2,803	28,979	933.9		
Credit	5,759	5,343	-7.2	4,923	4,462	-9.4		
Workers' Accident Compensation	Conventional type	16,112	22,556	40.0	17,964	24,240	34.9	
	Maturity-refund type			—			—	
	Sub-total	16,112	22,556	40.0	17,964	24,240	34.9	
Boiler & Turbo-set	345	490	42.0	296	461	55.7		
Livestock	1,689	1,933	14.4	1,627	1,829	12.4		
General Liability	184,726	181,044	-2.0	190,786	192,360	0.8		
Machinery & Erection	13,273	13,623	2.6	14,578	13,028	-10.6		
Shipowners' Liability for Passengers' Personal Accident	79	75	-5.1	79	75	-5.1		
Contractors' All Risks	17,537	10,208	-41.8	15,589	11,211	-28.1		
Atomic Energy	7	12	71.4	37	-5	-113.5		
Movables Comprehensive	Conventional type	40,538	43,915	8.3	40,578	44,210	9.0	
	Maturity-refund type			—			—	
	Sub-total	40,538	43,915	8.3	40,578	44,210	9.0	
Miscellaneous Pecuniary Loss	Excl. Nursing Care	147,248	136,646	-7.2	46,703	37,312	-20.1	
	Nursing Care	Conventional type	6,536	6,847	4.8	6,536	6,847	4.8
		Maturity-refund type			—			—
		Sub-total	6,536	6,847	4.8	6,536	6,847	4.8
Sub-total	153,789	143,497	-6.7	53,244	44,161	-17.1		
Life Reinsurance				39,137	47,246	20.7		
Pet Insurance	14,654	16,725	14.1	15,134	17,395	14.9		
Conventional type (sub-total)	453,951	447,399	-1.4	411,482	446,092	8.4		
Maturity-refund type (sub-total)			—			—		
<b>Total</b>	<b>453,951</b>	<b>447,399</b>	<b>-1.4</b>	<b>411,482</b>	<b>446,092</b>	<b>8.4</b>		

Note: The above figures are of the GIAJ's member insurers.